

Value Creation Planning

Course Agenda



Agenda

08:45	Registration and Breakfast
09:00	Course Assembles and Introductory Session Jon Andrew, Course Director
09:10	<p>The concept of value creation</p> <ul style="list-style-type: none">Explore the definition and key drivers of value creation in modern business modelsUnderstand how organizations create, deliver, and capture value across stakeholdersExamine real-world examples of value creation strategies and their impact on growth and sustainability
10:00	<p>Strategic analysis of a target pre and post-investment</p> <ul style="list-style-type: none">Assess key strategic, operational, and financial factors influencing a target company before and after investment to inform decision-making and value realization strategies.
10:30	<p>Determining the best approach with the management team</p> <ul style="list-style-type: none">Explore strategies for aligning with management to identify the most effective value creation approachEvaluate management's capabilities, mindset, and strategic vision to tailor engagement and support
11:00	Break
11:15	Composition of the management team
11:30	<p>Readiness for change</p> <ul style="list-style-type: none">Assess organizational and leadership preparedness to embrace and implement transformational change initiatives

13:15	Lunch
14:00	Initiatives for short term cash generation
14:30	Identifying and prioritising opportunities
15:00	Break
15:15	<p>Setting targets, measuring performance</p> <ul style="list-style-type: none"> • Setting reasonable expectations • Identifying and maximising the value creation levers • Articulating where growth will come from • Articulating the end game • Do the operations of the business support the strategic direction?
16:30	<p>The role of the Chairman</p> <ul style="list-style-type: none"> • The CFO's perspective • Building a roadmap that everyone can work to: days 1 to 100
17:00	Summary and close Reception drinks