

# Investor Relations and Fundraising

## Course Agenda



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<b>08:30</b>	Breakfast and registration
<b>09:00</b>	Welcome and introductions <b>Cat Kipling, Just So Speaking – Course Director</b>
<b>09:20</b>	Investor Relations role in Private Equity <b>Laura West, CBPE   Rebecca Zimmerman, Permira</b>
<b>10:20</b>	LP reporting, capital calls and distributions <b>Neal Griffith, ECI Partners</b>
<b>10:50</b>	Break
<b>11:10</b>	The fundraising process <b>James Sladden &amp; Jack Phillips, Campbell Lutyens</b>
<b>12:10</b>	Legal considerations – structuring, key terms & LPA negotiation <b>Alexandra Davidson &amp; Fionnuala Oomen, Clifford Chance</b>
<b>12:55</b>	Lunch
<b>13:45</b>	Panel: LPs views on investor relations best practices <b>Rob Greenwood, British Patient Capital (Moderator)   Kunal Chavda, Capital Generation Partners   Fredrik Green, Hamilton Lane   Cyndi Mosquera, MetLife</b>
<b>14:45</b>	ESG reporting <b>Avisha Patel, Advent International</b>
<b>15:15</b>	Break
<b>15:30</b>	Secondaries <b>Charlie Bridgeland, Lexington Partners   Christopher Good, Macfarlanes</b>
<b>16:15</b>	Panel: Investor Communications <b>James Madsen, Greenbrook (Moderator)   Kathryn Pothier, Epiris   Kristina Ragg, Atomico</b>

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17:15	Q&A
17:30	Networking drinks reception