

Due Diligence - The Essential Guide

Course Agenda



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08:45	Registration and Breakfast
09:00	What Is Due Diligence? Jon Andrew, Course Director <ul style="list-style-type: none">• Discussion• Case study
09:30	Financial Due Diligence Alexander Burgess-Smith and Philip Watson, KPMG <ul style="list-style-type: none">• What are objectives of financial due diligence?• Scoping• What are often key areas of focus?• Focus on 1. “current trading” (out-turn), 2. LTMs/trends
10:30	Vendor Due Diligence Alexander Burgess-Smith and Philip Watson, KPMG <ul style="list-style-type: none">• What is the role of vendor due diligence?• What is the difference between sell side and buy side of due diligence?• Review a VDD exec summary• What VDD is not
11:15	Break
11:30	Operational (including IT/Tech) Due Diligence Jon Andrew, Course Director
13:00	Lunch
13:45	Recap and case study presentation Jon Andrew, Course Director
14:00	Cyber Due Diligence Ian McCaw, Aon

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	<ul style="list-style-type: none"> • What are objectives? • Scoping • Key areas of focus • Importance of sector specialism • Customers/competitors • Analysis on achievability of forecasts
15:30	Break
15:45	<p>Legal Due Diligence Zachary Sosah and Joseph Mash, Debevoise & Plimpton</p> <ul style="list-style-type: none"> • What is legal due diligence trying to achieve? • What is the lawyers role? • How does it get used?
16:15	<p>Management Due Diligence Bruce Douglas, Confidas People</p> <ul style="list-style-type: none"> • What is management due diligence? • What are the different forms? • How does it get used? • How do management teams react?
17:00	<p>Recap and finish Jon Andrew, Course Director</p>
17:15 - 18:30	Drinks Reception