UK PRIVATE CAPITAL
Invested in a better future

Foundation

Course Agenda

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Day 1 Agenda

09:30	Course assembles and introductory session Jon Andrew, Course Director
10:30	Industry overview Neil MacDougall • PE/VC introduction • How AI is changing private capital • Examples of funds using AI in sourcing, diligence, and portfolio management
11:00	Break
11:15	Introduction to Private Credit Jon Andrew, Course Director • Industry applications and trends • Understanding the fundamentals of private credit
13:15	Lunch
14:15	MBOs - Deal structuring and investment returns Miles Otway, Ama Capital • Objectives of structuring • Basic MBO structuring • Risk and return • Alternative capital • Using AI for scenario modelling and forecasting returns • Case study
15:00	Break
15:15	MBOs - Deal structuring and investment returns – continued Miles Otway, Ama Capital

16:45	Course closes
19:00	Dinner and Pub Quiz

Day 2 Agenda

09:30	Course resumes
09:30	Structuring the transaction – early stage Alex Leigh & Tom Storey, Future Planet Capital • Key considerations for early stage investing • Enhancing upside/ protecting downside • Funding instruments • Case studies
11:00	Break
11:15	Structuring the transaction – early stage continued Alex Leigh & Tom Storey, Future Planet Capital
13:00	Lunch
14:00	Due diligence Jon Andrew, Course Director • Growth and key drivers • Focus your diligence • Types of diligence • Case study • How AI improves speed and quality of diligence without replacing judgement
15:15	Break

15:30	Due diligence – cont. Jon Andrew, Course Director
16:00	Managing the portfolio (i) Jon Andrew, Course Director • Sources of Shareholder value • Structure of Portfolio management • Allocating resources • Portfolio reporting • Real time reporting using AI tools
17:30	Course closes
18:30	Drinks & Discussion Barry Downes, SVV • Where AI adds real value across the deal lifecycle • What differentiates high performing teams using AI • Understand where AI can enhance decision making across the deal lifecycle
19:15	Dinner

Day 3 Agenda

09:30	Course resumes
09:30	Responsible Investment & ESG/Impact: Driving Sustainable Value Tim Clare, Anthesis Group • AI for ESG data collection and analysis • Risks of AI use such as bias, governance, and transparency
11:30	Break

11:45	Managing the portfolio (ii) Jon Andrew, Course Director • Board performance • Non-Executive Directors • Case study
13:30	Lunch
14:00	Structuring the transaction – growth capital Harry Jones, Business Growth Fund • What is growth capital? • Working with entrepreneurs and owner managers • Comparison with PE • Deal pricing • Demand forecasting and customer segmentation • Pricing optimisation using AI
15:45	Break
15:45	Structuring the transaction – growth capital Harry Jones, Business Growth Fund
17:30	Course ends
19:00	Dinner

Day 4 Agenda

09:30	Course resumes
09:30	Legal Considerations Isaac Paine & Daniel Williams, Mayer Brown • Key issues in legal agreements

	• Typical issues that arise • Case Study
11:15	Break
11:30	Restructuring Jon Andrew, Course Director • Catalysts for restructuring • Understanding banks • Security ranking and value breaks • When cash is constrained • Restructuring options and common scenarios • AI identifying early distress signals • Cash flow forecasting improvements
12:30	Lunch
13:30	Restructuring continued Jon Andrew, Course Director
15:30	Break
15:45	Evaluating management and executive performance Jon Andrew, Course Director • AI supported benchmarking against peers
17:30	Course closes
19:00	Dinner and awards

Day 5 Agenda

09:15	Course resumes
09:30	Exits Nick Holt, YFM Equity Partners • Why are they important? • Exit routes and themes • The current market – implications • AI supporting exit readiness analysis
11:30	Course summary and Q&A Jon Andrew, Course Director
12:00	Course end and lunch